Commissioning Options: Grants

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IW Council: A Moment Of Change

- Strategic commissioning core activities & value.
- Outcomes needs not designs innovation.
- Inclusive commissioning and services.
- Services based on the capacity of communities
- LA as local leader..... and partner of choice.
- IWC Policy since 2009.....

 "Increase the proportion of public services on the Island delivered by the voluntary, community and not for profit sector".



Commissioning.....

- "...join with partners to assess the needs of people in a place, and secure appropriate change and services".
 - (strategic) policy & needs assessment
 - analyse
 - develop commissioning outcomes
 - planning and source
 - delivery, monitoring and review.



Changes

- Design a service and ask someone to provide it at the lowest cost, or,
 - ask people what outcomes they want, which are most important and how they could be met.
 - ask providers how they might deliver likely outcomes;
- What capacity do providers and communities have?
- What is the impact of choices on vulnerable people and groups, the community, business etc.
- Best Value Guidance Sept 2011 and Public Services (Social Enterprise and Social Value) Bill 2010-11.



Commissioning options

- Don't source it (not a priority)

- Apply influence (How can we sort this?)

Direct provision (We do it best)

- Share and exchange (Partners!)

- Transfer of assets (What do you need?)

- 'Spin out' public services (Go your own way!)

Local/personal budgets. (You decide!)

- Unfunded "Wholesaling" (Here if you want it)

- Grants (How can you help us?)

Outcome-based contracting (How would you do this?)

- Spec and tender (How much will this cost?)



Many Grant-making Powers....

- Section 19, Local Government (Miscellaneous Provisions)
 Act 1976
- Section 145, Local Government Act 1972
- Section 144, Local Government Act 1972
- Section 142, Local Government Act 1972
- Section 508 (2), Education Act 1996
- Sections 13, 14, and 15, Education Act 1996 etc.
- 'General Power of Competence', Localism Bill 2010-11

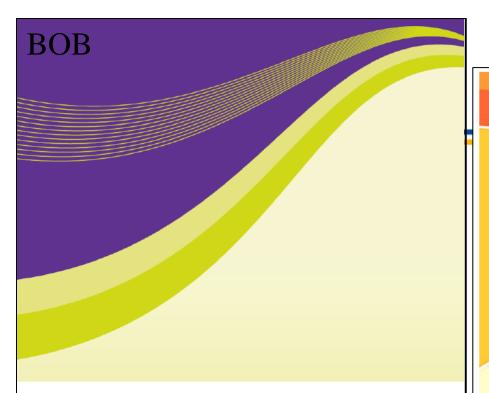


Transparency and Accountability

 "In short, the (EU Procurement) Directive is not intended to protect the commercial sector by forcing public authorities to obtain the services which they need on the commercial market".

Lord Roger (Supreme Court). p68, [2011] UKSC 7.





A Commissioning Prospectus

An opportunity for groups, organisations and enterprises of all types to bid for grant funding

Adult Community Weight Loss Management Service 2011-2012

PART OF THE ISLE OF WIGHT VOLUNTARY & COMMUNITY SECTOR STRATEGY









ReSource

Leisure, Recreation and Parks Services: Safe Beaches

An Opportunity for groups, organisations and enterprises of all types to bid for grant funding

ReSource is part of a programme to ensure access to funding by voluntary organisations and small businesses









The Prospectus Apoproach

- Outcomes. Scaleable, street-level, divisible. Plain English.
- Inclusive. Funding Agreement. Compact and EIA compliant.
- Intelligent Reporting and a focus on those outcomes
- Prospectuses ask potential providers:
 - ◆ How will you meet our outcomes?
 - ◆ What will your service be like?
 - ◆ What resources will you need/have?
 - → How will we know it's working?



Prospectus Approach

Plain English FA template – commissioner/provider friendly.

- 1. Post-Panel bids on hold (standstill).
- 2. Negotiate FA (Sch 1 and Sch 2):
 - Identify issues arising from panel,
 - Consider the most rational process,
 - Refine the offer, bring bidders together,
 - Consider equality, IT, HR, legal, TUPE, compliance, Comms/PR issues.
 - Agree performance/ financial needs and 'milestones'.
- 3. Sign off FA and inform all bidders





www.eco-island.org.uk/grantmaking